

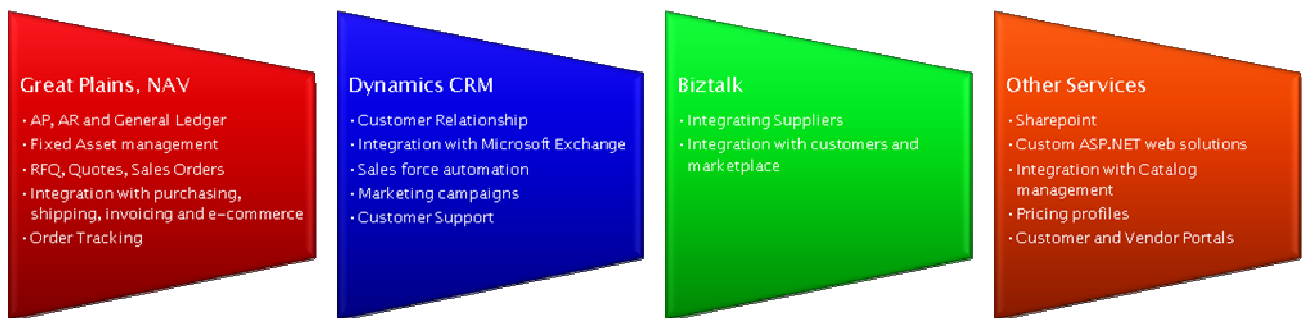
## Microsoft Business Solutions

Microsoft Dynamics is a line of integrated, adaptable business management solutions that enable your people to make important business decisions with greater confidence. The solution stack offered by us provides a low cost of ownership and affordable scalability.

### Solution Stack

Microsoft Business Solution helps you maximize your business investments by creating comprehensive, flexible solutions built on the solid solution stack that drive results while integrating very well with something that you are already familiar with.

- Microsoft Dynamics™ GP, AX, SL, NAV
- Microsoft Dynamics™ CRM
- Microsoft BizTalk™
- Microsoft Sharepoint™
- BI Services: Management Dashboard, End User Reporting Services
- Custom: ASP.NET, SQL Server, IIS, VB development



### Microsoft Dynamics™ GP, AX, SL, NAV & Microsoft Dynamics™ CRM

Microsoft Dynamics is a business management platform to cost effectively manage AP, AR and General Ledger, Fixed Asset management, Management of RFQ, Quotes, Sales Orders, Order tracking, Integration with Purchasing, Shipping, Invoicing, eCommerce and B2B front ends. Small and medium sized companies can leverage this platform to integrate finances, e-commerce, supply chain, manufacturing, project accounting, field service, customer relationships, and human resources.

Microsoft Dynamics GP delivers business intelligence capabilities through a broad range of flexible, customizable analytics, reporting, and budgeting options to meet your company's needs to enable faster business decisions. Some of its key features are:

- **Standard Architecture:** built on Microsoft technologies it provides a tightly integrated, reliable, secure and scaleable environment. Microsoft .NET support helps connect information, people, systems, and devices. Windows Sharepoint Services support enables sharing information easily, collaborate on documents, and collect team knowledge over the Internet or your corporate network. Microsoft SQL Server support enables Microsoft Dynamics GP to deliver critical business information through extensive management and development tools, a powerful

extraction, transformation, and loading (ETL) tool, and new capabilities such as SQL Server Notification Services.

- **Enhanced reporting capabilities:** allows monitoring all operations, revenues and spending, and sales trends with built-in drill-down, inquiry, and reporting capabilities.
- **Integration with Microsoft Office:** Microsoft Office support speeds access to business information, strengthens reporting capabilities, and fosters teamwork and collaboration. Microsoft Excel support besides enabling making full use of Excel based reporting and budgeting capabilities also allows sharing query and budgeting data with Excel. Microsoft Word support allows populating form letters and other documents with up-to-date customer and vendor information.
- **Extended Integration:** enables integrating data from virtually any database or desktop application into Great Plains. Using Microsoft eConnect, developers can build an integration package that leverages industry-standard technologies — including Microsoft BizTalk Server, SQL Server, Visual Basic, SOAP, COM, and XML.

Microsoft Dynamics CRM, can create a centralized repository of customer data that sits neatly alongside Microsoft Office and Microsoft Office Outlook. These are applications your employees and stakeholders probably use every day. From Outlook, employees can access Microsoft CRM sales, marketing, and customer service modules to make sales decisions, market products, solve problems, and get strategic views of the business.

#### **Some of the business benefits of Microsoft Dynamics are :**

- **Connect all business processes:** Connecting all business processes in one streamlined, flexible management infrastructure, stakeholders can do their jobs in the way they like, at outstanding levels of productivity. The solution also provides ways to build stronger, productive relationships with your key stakeholders—customers and partners to make informed business decisions.
- **Business Intelligence:** Microsoft Dynamics GP enhances business intelligence (BI) capabilities and helps executives, power and end users to transform data into knowledge and actionable insight.
- **Put the financial management process to work:** Tight integration between modules in Microsoft Dynamics GP enables you to enter data one time and provide accurate, real-time information throughout your financial solution and enhances decision-making..
- **Integrated Human Resources Management Capabilities:** Microsoft Dynamics GP facilitates effective communication with staff, an efficient payroll process, and better services and programs for employees. Customizable schedules, pay rates and hiring processes are possible with Microsoft Dynamics GP and fit smoothly with your existing systems.
- **Better Field Service:** With Microsoft Dynamics GP, you can give your field representatives an easy way to make the best use of valuable customer time and reduce needless travel between your business and customers' business locations. Using mobile devices, representatives can access real-time customer contact and account information and create, receive, and follow new

service calls resulting in increased customer service levels, higher customer satisfaction and retention.

- **Track, Trace, Sign, And Deliver -Expedite Audit Trails And Electronic Signatures:** Audit Trails for Microsoft Dynamics GP enables you to track changes to your data and recreate the transaction history in reports. Electronic Signatures for Microsoft Dynamics GP enables creating signature controls that help to ensure only authorized employees implement changes and are accountable for them.
- **Facilitate Regulatory Compliance :** The business management solution can be used to maintain optimal integrity, data security, and control in your compliance efforts for SOX, HIPAA or any other and boost the confidence of auditors, regulators, and your own people in the results of your compliance efforts by maintaining a well-defined, thoroughly documented, and fully consistent approach to compliance.
- **Increase productivity:** pairing up Microsoft Dynamics GP 10.0 and Microsoft Office Sharepoint Server 2007, makes business information, reports, and documents available for collaborative business intelligence among your employees or with customers and partners. It also offers a portal solution that integrates smoothly with your business management solution and providing stakeholders with an effective framework for collaboration and information sharing.
- **Microsoft Sharepoint™ :** Microsoft SharePoint Portal enables businesses to make significant improvements in key areas of information technology including collaboration, enterprise portal, enterprise search, business intelligence. SharePoint Server is built on an open, scalable architecture, with support for web services and interoperability standards including XML and Simple Object Access Protocol (SOAP). The server has rich, open application programming interfaces (APIs) and event handlers for lists and documents. SharePoint Server is tightly integrated with e-mail, and web browsers to provide a consistent user experience that simplifies how people interact with content, processes, and business data. Centralized Report Center sites give users a single place for locating the latest reports, spreadsheets, or KPIs.

At ValleySoft, we understand the landscape of growing business in small to mid-market size in terms of their constraints on IT budget for migration from legacy disparate systems to a unified customer and financial management IT infrastructure. We are committed to delivering integrated solutions that transform your business goals into reality.

### **ValleySoft offers the following consulting services in Microsoft Dynamics GP, CRM and other Microsoft technologies :**

- **Support existing Microsoft Dynamics GP installation :**by providing experienced consultants to maintain the current environment.
- **Migrate from another system to Microsoft Dynamics GP :**by providing help in planning and implementing an efficient migration from to Microsoft Dynamics GP so as to protect data, enhance security, improve analytics and reporting.

- **Custom application development** : our expertise with Microsoft .Net, SQL Server, Visual Basic, XML and other Microsoft development tools enables us to do custom application development that seamlessly integrate with Microsoft Dynamics GP.
- **Improve performance and security** : our experts can help in developing a fault-tolerant architecture, set up off-site data center support, security services and disaster recovery planning.
- **Unique Offering** : Reporting Wizards for end users, Contract management using Microsoft CRM and Microsoft project server, Operational business intelligence using RFID based integrated asset management
- **Implement** leading-edge Microsoft SharePoint solutions including the following:
  - SharePoint products and Architectural Design
  - SharePoint customization
  - Single Sign-On and third party application integration
  - SharePoint web services development
  - Exchange, Outlook and MS Office integration

#### **Advantage Valleysoft:**

- **Local Delivery, Global Reach** : We have invested heavily into growing our offshore organization to pass the cost advantage to our customers in USA. We are huge buyers of the onsite-offshore hybrid model that preserves all the necessities of local touch while providing excellent value using our global team.
- **Flexible Solution Methodology**: Our approach to integrated business solutions unlocks the synergy between Microsoft products while meeting specific industry requirement that your business process needs. Valleysoft is open to leveraging your current investments and integrate them seamlessly to the new platform gaining greater collaboration and streamlined processes while enjoying the benefits of latest technology
- Our dedicated US and Offshore (India) team average more than 5 years of experience in Microsoft based application development platform. We are always adopting new processes and latest technology and are unparalleled in building successful integrated business solutions.